I wish to have a playset Nico, 3 cystic fibrosis ò

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#### ANNUAL REPORT 2020

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I wish to have a pool makeover

Blake, 7 neurological disease

For bringing sunshine into the lives of our *Wish kids*.

Please visit *makeawishdonors.org* for a complete listing of our donors.

## INTRODUCTION

In a year where the world around us may have changed, one thing stays the same – our focus and steadfast commitment to granting the heartfelt wish of every medically-eligible child. We at Make-A-Wish® Southern Florida know just how essential a wish can be in a child's journey toward recovery.

When a child is diagnosed with a critical illness, their world is turned upside down with treatments, tests and uncertainty. A wish can transform a child's life, restore their youth, give them the strength to overcome the medical battles ahead and brighten their future.

It is our pleasure to share this overview of the transformative wishes that we grant. We are grateful for all that you do to help support our sole mission as **together**, we create life-changing wishes for children with critical illnesses.

Richard Weissman Chairman, Board of Directors Make-A-Wish Southern Florida



## MESSAGES OF *Hope*

Messages of Hope was a community initiative started by Make-A-Wish America to give our wish kids encouragement and hope that their wishes are not canceled but postponed due to COVID-19. With the help of our local and national supporters we received 45 video and photo Messages of Hope which we shared on our social media pages. Messages came from former wish kids, wish granters, and celebrities including Fran Drescher, Anthony Rizzo, Gordon Ramsay and more. These videos were viewed over 420,000 times.

During *FY 19-20* we had a total of *22 livestreams* on our Facebook page. *14* 'to have', *2* 'to be', *2* 'to meet', *1* 'to go', *2* parades of hope and *1* wish reveal.



### I wish to visit the Subaru factory in Japan (on hold)

Daniel, 19

On May 13, 2020 with the help of Coconut Creek Subaru and the North Broward Subaru Club, wish kid **Daniel**, who battles cancer and wishes to go to the Subaru Factory in Japan, was surprised with a Parade of Hope. More than 100 Subaru drivers drove by Daniel's home, giving him and his family hope that his wish will still come true. As of today, the livestream video on Facebook has more than **87,000 views**, **95 comments** and **696 likes**.

"Not everybody gets to feel the love like I did—I'm blessed."

– Daniel





to watch Daniel's wish video

This wish means everything to me. Oreo is more than a dog, he is my best friend and I love him with all my heart. He follows me around everywhere and when he takes his naps, he lays down next to me. He's absolutely amazing.

66

– Ivonne

I wish to have a French Bulldog puppy Ivonne, 12

lymphoma



## **NICO SWINGS INTO ACTION**

*Nico* is a fun and carefree boy who loves dinosaurs, trucks, laughing and playing. Because of his battle with cystic fibrosis, his daily life consists of uncomfortable treatments and plenty of doctor visits. More than anything, he wanted to feel like a kid! His family recently moved to a new house and he loves to play outside. His wish to have a playset was the perfect addition to his backyard, something he will use every day. It is the perfect outlet for him to escape his daily medical struggles!

On the day his new playset was revealed, Nico was the happiest he could be! His dream playset has all the features that Nico asked for and so much more. There are all sorts of swings, slides, a rock climbing wall, ladders and a punching bag.

Even better, his older siblings are sure to join in the fun too. His playset provides a safe place to bond with them, and just play! It will be a great distraction from his treatments.

"From the bottom of our hearts, there aren't too many words that can express how grateful we are to be able to have this dream become reality."

– Nico's father

Wish Granters: Leslie Levine & Kara Salsburg-Boehly Referred by Dr. Jessica Marmanillo Wish adopted by Levitetz Family Foundation



I wish to have a drum set Renel, 14

blood disorder

### **RENEL JAMS TO THE BEAT**

CENICENI

Jake-A-Wish

**Renel** thought he was simply attending a Florida Gulf Coast University men's basketball game with his family but there was something special about to take place...

This aspiring musician met his volunteer wish granters a few months earlier. With so much enthusiasm, he told them how much he loves to play the drums. He described how happy it makes him to perform for his family and also at his church. He also told them that his drum set was broken and how he wished he could have a brand new seven-piece drum set. He wanted to practice more at home and hone his talent!

With a little halftime magic in front of a packed Alico Arena, Renel was escorted to center court by Azul the Eagle where his wish came true. A speechless Renel could only stare as his dream drum set was rolled over to him. It was a white seven-piece drum set with black drumsticks – just as he asked for!

Renel's shyness disappeared when he was able to sit down with his new drums in the back area with his family. It was time to jam - - and his pure talent certainly shone through!

"Renel wants to play drums all night long so he will be very happy now."

– Renel's father

Wish Granters: Erin Dever & Emily Sumpmann Referred by Tara Hudson, his child life specialist Wish adopted by Closewatch Services and Florida Gulf Coast University



I wish to meet Dr. Arnold Julie, 16 chronic lung disease

## **DR. JULIE MAKES ROUNDS**

TOR ANY 44

Wish.

Mar

E Ke A Wis

Dr. Jennifer Arnold from TLC's "The Little Couple" is a huge role model for *Julie*. During treatments at John's Hopkins All Children's Hospital, Julie would beg her mom to walk around looking for her idol. On her wish day, Julie arrived at the same hospital in a limo and was greeted by Dr. Arnold and 40 hospital staff members, all wearing teal "Julianna Day" t-shirts. Their eyes locked and Julie made a beeline to give Dr. Arnold a long, powerful hug. Dr. Arnold said, "She gave me such an emotional hug, it made me cry!"

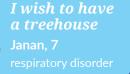
Sporting a personalized lab coat and neonatal stethoscope, Dr. Julie seized the day with her mentor! Dr. Arnold led Julie on a tour to witness mockup medical emergency situations from the control room. She made molds, scars and bruises in the moulage lab. Julie went on "rounds" in the NICU, discussing fictional patients and their treatments with the other doctors to get a taste of truly being a doctor.

After a delicious pizza lunch and ice cream sundae bar with Dr. Arnold and a surprise guest (her husband, Bill Klein), Julie and the pair practiced medical procedures on a high-tech medical mannequin. Lastly, there was a trip to the roof of the 10-floor building to gear up, learn about emergency helicopter transport of patients, and take a seat inside the helicopter.

"The whole experience was truly humbling. Julie is a bright, strong and amazing young lady. To be part of her day was remarkable." – Dr. Jen Arnold

Wish Granters: Adam Latham & Jessica A. Martelo Referred by Angela Raytchev, Julie's mother Wish adopted by Joffrey's Coffee and Tea Company







Make-A-Wis SOUTHERN RORIDA When the treehouse construction in his backyard began, Janan was ecstatic. His mother said, "I just can't – I keep crying! I am so over the moon grateful. Janan saw the lumber trucks pull up as he headed off to school. He may have been floating!"

This treehouse is a special way for Janan and his family to spend more time together. Hours pass by in what seems like minutes in this fantastic treehouse which includes rock climbing, a rope bridge, slides, and a zipline! The treehouse is a perfect fit for him and his siblings to go camping in. Janan's father said it best: "Janan wanted a treehouse...and my vision of a treehouse was not this!"

Whether it's a morning for swinging down the zipline or a relaxing afternoon with snacks at the picnic table, Janan's treehouse is the happy sanctuary he deserves. He can go on exciting adventures right in his backyard. His parents held back tears when they described what this wish meant for them: "I don't even know that I have words for what this has been for Janan and our family." Janan's smile was the biggest it's been in a long time as he ran up and down the stairs, chasing his siblings and having the best time in his new favorite place.

"It is just overwhelming. We have 8 kids with special needs and this allows them to come out and enjoy life...they get to be like other kids."

– Janan's mother

Wish Granter: Fran Garfunkel Referred by Connie Nixon, his nurse Wish adopted by Mr. & Mrs. Stan C. Moss



I wish to be a mermaid princess Haylee, 13

### HAYLEE MASTERS HER TAIL

After more than a year battling a brain tumor, *Haylee* experienced her dream of being a mermaid princess. Her wish was inspired by Mako Mermaids, her favorite TV series, which helped her overcome her toughest treatments. The anticipation of being healthy and enjoying the water helped her get through all her difficult surgeries. "I never thought this would come, but here I am," is what Haylee said as she was in the pool with the biggest smile plastered on her face.

Haylee's custom-made, 8.5 pound tail was received with astonishment and excitement. Adorned with green and blue scales and shimmery patterns, Haylee's tail was fit for a mermaid princess. Haylee swam with two mermaids in the Villa Casa Casuarina pool, formerly known as the Versace Mansion. "It was heavy at first, but I think I've adjusted," Haylee said as she waded in the pool. Haylee enjoyed learning how to swim with her regal tail and doing laps with her new friends.

After her swim, Haylee chose beautiful jewels from an underwater treasure chest: an extra special royal moment! What's Haylee going to remember most about her special day? "I'm going to remember being at the Versace Mansion...having a tail for the first time!"

#### "I know that she's full of joy today, so I'm definitely full of joy for her."

– Haylee's father

Wish granted in collaboration with Make-A-Wish Illinois





1211

## **KESH SCORES A TOUCHDOWN**

Battling a blood disorder means a lot of uncomfortable hospital stays and unpleasant treatments. *Kesh* would escape mentally by watching football with his grandfather, and often daydreamed about going to the Super Bowl himself.

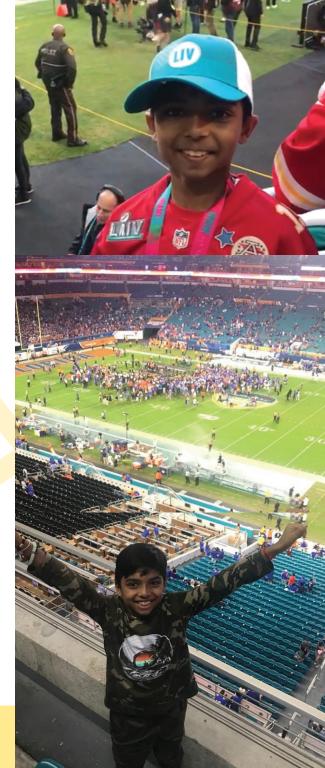
When his wish came true, he and his grandfather attended the game at Hard Rock Stadium and it was even better than he anticipated. The excitement of the game and the energy of the crowd was just what he needed. His wish was "an eye opener that anything is possible!" He received lots of swag, participated in the Super Bowl Experience and attended lots of VIP parties and celebrations during his spectacular Super Bowl weekend.

Kesh's mother said, "Everything was perfection, organized and truly exceeded our expectations. It was like a magical dream."

#### "There is nothing in the world that can top the experiences we had for Keshnavan's wish."

– Kesh's mother

Wish Granters: Jeff & Enid Weinraub Referred by Samantha Utter, his child life specialist Wish adopted by Drs. Ginger & Roger Medel



## 19 SUPER BO

Going to the **Super Bowl** is something that many kids (and adults) only get to dream about. In February, that wish came true for **19 wish kids**. Hosted in Miami, the San Francisco 49ers and the Kansas City Chiefs battled it out at Super Bowl LIV. It was the ultimate football adventure for **19** courageous kids battling critical illnesses. They traveled from as far as Canada and Hawaii to witness the big game.

Make-A-Wish Southern Florida worked tirelessly on the logistics of each wish trip, coordinating air travel, hotel accommodations, transportation and a packed schedule of football-centric activities to round out their once-in-a-lifetime weekend.

19 wish kids traveled from as far as Hawaii and Canada for the Super Bowl

# W-L-WÍSHES!

/erizon/ STADIUM ENTRY

MAKE-A-WISH

He never complains about anything – his treatments, so many blood draws. He's missed out on so many things because of his illness. This wish - he didn't hear the word 'no' at all. Anything he wanted to do or to eat all week – it was all about Sebastian and what he wanted.

66

– Sebastian's mother



"We believe a wish is always life-altering...and sometimes life-saving. It inspires courage to continue the fight. The wish experience restores hope, renews the human spirit and creates memories for a lifetime. Wish giving and granting reflects the humanity of the community. A wish is grace... a gift unexpected." – Drs. Ginger & Roger Medel



## DONOR SPOTLIGHT

Drs. Ginger and Roger Medel support Make-A-Wish Southern Florida in every way, giving of their time, talents and treasure. Dr. Ginger Medel served on our Board of Directors, as well as on our Executive, Mission Delivery, Medical Advisory, and Capital Campaign committees. The Medels underwrite wishes, support our events and endow wishes in perpetuity. With careers in pediatric and neonatal critical care specialties, the Medels understand the fear and anxiety that a family faces when a child is diagnosed with a critical illness. They have educated countless doctors on the impact of a wish, and inspired them to refer their patients.

#### **CAPITAL CAMPAIGN**

Make-A-Wish Southern Florida has adopted a bold, new vision to establish an endowment so that no child's wish ever goes ungranted and to build a Wish House to further enhance an already incredible wish experience for each wish child and family.

We are eternally grateful to the visionary supporters of our Endowment and Capital Campaign. Through their remarkable contributions, these philanthropic individuals and foundations are investing in the future of our great organization.

The Finker-Frenkel Family Stuart A. Miller Peter and Tatiana Cancro **Dennis Crowley** The Malnik Family Drs. Ginger & Roger Medel The Perez Family **Richard & Robin Weissman and** The Learning Experience **Bob & Alysia Press** Stanley & Gala Cohen The Looby Foundation The Harry T. Mangurian, Jr. Foundation The Batchelor Foundation, Inc. Bonnie Eletz and The William & Mildred Lasdon Foundation Brett Rose & Jeremiah Gutierrez James K. & Susan Oppenheimer Anthony R. Abraham Foundation **Ortega Foundation** Anonymous Greg and Brenda Baty Gal Bensaadon/Red Door Construction Dr. Arthur Diskin

Mayte Fernandez The Mary Alice Fortin Family Foundation Taylor & Lisa Gang **Brent & Nicollette Hagey** Alan & Janine Mandel Sadaka Family Charitable Fund **Scherr Family Foundation** Vecchitto Family Charitable Foundation Norman Wedderburn Sandy & Joe Gallaher and Courtney & Jeremy Larkin Murrav H. Goodman Jorge & Sherri Gutierrez L. Scott Helms & Jorge Alonso Josh & Stacev Mandel **Carlos & Angie Valdes** Sheila Cesarano Jamie Elias **Rick & Jackie Fernandez** Jodi Siravo

### CHANGING LIVES, ONE *referral* AT A TIME.

We rely on referrals from caring individuals to help us reach every child with a critical illness in order to grant them a life-changing wish experience. With each referral, we are introduced to a child in our community as we begin a journey together to grant their true, heartfelt wish. We accept referrals from children receiving treatment for a critical illness, parents or legal guardians, and medical professionals such as providers, nurses, social workers or child life specialists.

Make-A-Wish and the child's medical provider work closely together to verify the child's eligibility based on our medical criteria. It is because of their support that we were able to qualify **518** local children for a wish in the 2020 fiscal year.

#### Magic meets medicine:



**518** qualified referrals in FY 20



**68%** of qualified referrals were made by a medical professional



**89%** of medical professionals believe a wish can positively influence a child's health



**95%** of parents say a wish provides their child the opportunity to view life as more than an illness

"As a pediatric hematologist/oncologist for more than 20 years, I have seen Make-A-Wish provide amazing trips, experiences and gifts to more patients than I can count. The organization gives true joy to our patients and their families and there really is no price tag you can put on that."

> Dr. Peter Shaw, MD Medical Director of Tampa Services Johns Hopkins All Children's Cancer & Blood Disorders Institute





### WE appreciate OUR MEDICAL PARTNERS

Our medical professionals play a big role in making every wish come true. Wish families are often first introduced to Make-A-Wish by a member of their medical team. This past year has brought our medical community unique personal and professional challenges with the emergence of COVID-19. Despite this, they have continued to prioritize the power of a wish for their patients! We are grateful for each of their referrals and for providing their professional insights to keep wish kids safe and healthy throughout the wish journey.

FFREYSCOFFEEANDTEA

Joffrey's Coffee and Tea partnered with us this year to send a little joy to our local children's hospital for Healthcare Appreciation Week!

Use THIS QR code for a special THANK YOU message

## Make-A-W SOUTHERN FLORIDA

#### **CHAIRMAN'S CHALLENGE SOCIETY**

Members of the Chairman's Challenge Society are generous philanthropists dedicated to making the InterContinental<sup>®</sup> Miami Make-A-Wish<sup>®</sup> Ball a success. Led by our Chair Shareef Malnik, these supporters underwrite the cost of the Ball so that more funds can go directly toward making children's wishes come true.

Shareef Malnik & Gabrielle Anwar Stuart Miller The Lennar Foundation, Marshall Ames **Richard Polidori** Todd & Kim Glaser Geert-Jan & Joyce Bakker Jim & Sue Oppenheimer Randy & Barbara Ann Frankel Foundation **Braman Family Foundation** Wayne & Cynthia Boich Eugene & Brooke Frenkel **Dennis Crowley & Maria Haupert** Ameen & Zainab Killidar **Barry Skolnick Richard & Susan Finkelstein** Andrew & Tatsiana Ansin Alan Mruvka, StorageBlue Felipe Lafratta, AssociatesMD Medical Group Marko & Shelly Dimitrijevic Anonymous

"We have been blessed to see not only the joy and impact of a wish as it is granted, but also the lasting and transformational benefits of that experience for our wish families. The process of imagining, designing and planning for a wish improves not only a child's mental health, but medical outcomes as well. We can't imagine a more lofty goal than that. Plus, it just feels really good to see a child smile!"

– Steve and Natalie Gillis



## DONOR SPOTLIGHT

As a Tampa Bay Advisory Board member since 2013, Steve Gillis and his wife Natalie have been avid supporters, chairing our Wishmaker's Ball Tampa several times, and generously donating enough to grant 33 wishes. Steve also served as Advisory Board chair in 2019 and is currently our Board Development chair. In addition, the Gillises, along with their company, Transportation Control Systems, have played a vital role in our chapter's growth in the Tampa Bay region.

### **CORNERSTONE SOCIETY**

Our Cornerstone Society is a giving program where members personally pledge to support wish granting over a 5-year period. The following Cornerstone Society members are truly committed to helping make life-changing wishes come true for kids with critical illnesses.

#### VISIONARY LEVEL (\$100,000 PLEDGE\*\*)

Dr. Bianca Ferrari Levitetz Family Foundation

#### HERO LEVEL (\$50,000 PLEDGE\*\*)

Mr. & Mrs. Jeffrey Caruso Dr. Arthur L. Diskin Mrs. Michele Eddy Mr. Todd P. Linden Mary and Patrick McClain Foundation Vecchitto Family Charitable Foundation

#### **JOY LEVEL**

(\$25,000 PLEDGE\*\*) **Brenda Yester Baty and Greg Batv** Mr. & Mrs. Tom Castellanos Mr. & Mrs. Gary Davis Mr. & Mrs. Steve Demar Mr. & Mrs. Ben Eisenberg Mr. & Mrs. Marcus Fernandez Mr. & Mrs. John W. Fisher III Mr. & Mrs. Jeff Flegel **The Freund Family** The Gonzalez Family Foundation Dr. Angela LaFace & Mr. Chris LaFace Mr. & Mrs. Mark Levitats Mr. & Mrs. Josh and **Stacey Mandel** Ms. Theresa Mandell

#### Pediatric Associates Foundation

Mr. Matthew F. Sacco Mr. & Mrs. Greg Salsburg Mr. & Mrs. Michael & Alison Simon St. George Group Inc. Mr. & Mrs. James Vogt Ms. Emily Ziegler

#### STRENGTH LEVEL (\$10.000 PLEDGE\*\*)

Mr. & Mrs. Jonathan Aibel Anonymous in Memory of the Hamilton Family Dr. & Mrs. Cesar Barada Jennifer Barnes & Jack K. Barnes **Bovers Law Group** Mr. Douglas Brehm Ms. Sheila M. Cesarano Mr. & Mrs. Richard K. Childress Alec Dilanchian Michelle & Jeffrey Eisenberg Mr. & Mrs. Richard Eisenberg Ms. Amy L. Federman Mr. & Mrs. Brent Goldman Ms. Alicia Jarrett Dr. & Mrs. Samuel Joseph Ms. Julie Katz Mr. & Mrs. Richard & Pauline Kelly and Family Mr. & Mrs. David Kingslev Mr. & Mrs. Camilo Miguel, Jr.

Mr. Jeffrey Roberti Ms. Terrie Rosenthal Capt. Julie Schumacher, USMC & Mr. Casey Schumacher - in memory of Emily Sutker Mr. Norm Wedderburn Mr. Frank Zacherl

#### HOPE LEVEL (\$5,000 PLEDGE\*\*)

Mr. & Mrs. Alex Adams Mr. Joseph Akar Mr. & Mrs. Jeff Andrews Mr. & Mrs. Ralph & Janine Balkin Mr. & Mrs. Walter O. Byrd Mr. Robby Elias Tim & Lois Farrell Mr. Joseph M. Ferrio Mr & Mrs. Brvan Fetherston Mr. & Mrs. Yale Fishman Mr. & Mrs. Ruth & Randy Friedlander Mr. & Mrs. Rick Gallo Ms. Barclay Gang Mr. & Mrs. Gary Godsey Vita & Dan Goldberg Mrs. Danielle Gonzalez-Rubinstein Ms. Jackie Gonzalez & Mr. Greg Anderson Ms. Lisa Gruenloh - in honor of Kennedy Burger Mr. & Mrs. Mason & Beth Jackson

#### Mr. & Mrs. Bruce Jacobs Mr & Mrs. Frank Jacobs

Michael & Terri Klauber Mr. & Mrs. Michel Koopman Ms. Jeanette M. Lombardi in loving memory of Alan G. Martinez Ms. Tammy E. Lynn Mr. & Mrs. Andrew Mandala Mrs. Kathy K. Marini - in memory of Dora Kollar Ms. Taylor Marini Mr. Michael W. Marrero CJ & Lindsey Mintrone Mokarren Properties, LLC Ms. Christina Murray Ms. Mala Murthy Mr. & Mrs. Augusto Ocana Mr. & Mrs. Larry Ordet Mr. Nicholas Owens Mr. Daniel Pacheco Mr. & Mrs. Evan Rees Mr. & Mrs. Christopher Rux Mr. & Mrs. Jonathan Sard Storch Family Fund The Parker Company Dr. Deborah White & Mr. David Pearlman Mr. & Mrs. Jerry Wolf Ms. Dorlene Zaslow Mr. & Mrs. Matthew Zipay

The names listed in bold indicate members who have committed to support Make-A-Wish through our Cornerstone Society more than once and represent multi-year commitments.

\*\*pledges are fulfilled over 5 years

#### **MAKE-A-WISH® CHAMPIONS**

Make-A-Wish Champions are successful business professionals who live out the Make-A-Wish mission while enhancing their professional network. The following Make-A-Wish Champions have each committed to a five-year pledge and are active participants in events and initiatives that help make wishes come true.

#### Mr. Winston Wood Co-Chair

#### Mr. Harris Mandler Co-Chair

Mr. Hani Abisaid Mr. Alberto Alvarado Mr. Alex Arguelles Mr. Benjamin Arndt Mr. C. Brandon Arzabe Mr. Juan Carlos Bellon Mr. Gal Bensaadon Mr. Maxx A. Carney Mr. Herman Castro Mr. Chris Cataldi Mr. & Mrs. Reinaldo and Anna Cruz-Morales Mr. Jorge Delgado Mr. & Mrs. Alex & Jacky Denault Ms. Christie Doura Mr. Derick Duchodni Mr. Zachary Elliott Mr. Richard Fausset Mr. Carlos Ferrevros & Mrs. Carla Cacero

Ms. Vanessa Florez Mr. & Mrs. Derrick and Omaira Garcia Mr. Carlos Gaviria Mr. Harris Gilbert & Mr. Andrew Smallman Mr. David Gorson Mr. Spencer Hastings Dr. Moises Issa Mr. Joseph Jackson, CPA Ms Shalina laffer Mr. Charlo Jenkins Mr. Wesley Kean Mr. Marc Kleiner Mr. & Mrs. Lucas and Carrie Klimczak-Folse Mr. Eliot LaBreche Mr. John Lenahan Mr. & Dr. Matthew and Jennifer Mazzarella Mr. James Neira Mr. Ryan Powers Ms. Lisa Rectenwald Mr. Steven J. Rodriguez Mr. Jacob Roffman Mr. Adam Rothstein Mr. Josh Rudolph

Mr. Steven Schermer Mr. Samuel Schwartz Mr. James Sikes Jr. Mr. Marc Silverstone & Mr. Vovtek Faber Ms. Rachel Simowitz Mr. Derek Suarez Mr. Sean Tolkin Mr. Osvaldo Torres Ms. Stephanie Turk Mr. Broderick Ureel Ms. Jessica L. Villagrana Mr. Joshua Weisenfeld Mr. Jesse Wright Mr. Brian P. Yates Mr. & Mrs. Jose and Melissa Yunen Mr. & Mrs. Tom and Jennifer 7ur

#### WISH SOCIETY

The Wish Society (formerly known as the Women's Initiative Group) is an empowering community of proactive female leaders who share their time, talent and treasures in support of Make-A-Wish Southern Florida. The following women are passionately dedicated to advancing our mission to grant the wish of every eligible child.

Lisa Balkin

Co-Chair

#### Erin Briede Co-Chair

Jolie Balido Veronica Beach Renee Lopez-Cantera Leslie Carey Aliette Carolan Sheila Cesarano Vanessa Fioravante-Cuomo Vivianne Del Rio Melyza Eatmon Martha Valdes-Fauli Amy Federman Carrie Klimzak-Folse Patricia Fuller Danielle Garno **Christina Garriga** Mariana Gaxiola Mrs. Danielle Gonzalez-Rubinstein Marty Goodwin Monique Graciotti Maria Haupert Danielle Hoffman Lacey Hofmeyer **Reagan Hoy Elizabeth Jackson** Terry Jonas Jennifer Judice **Elaine Keyser** Cynthia Lau Patty Liebowitz Marianne Luis Isabela Marquez Patricia Mendoza Peri Miarecki

Nina Miguel **Bronwyn Miller** Jen Montoya Maria Mora Joelle Oiknine **Olga Padillo** Jennifer Price Valerie Quemada Pamela Segal Rhodes Mary Rogers **Dulce Stephens** Gaby Tassi Roxana Tejeda Stephanie Turk Tina van der Ven Suzy Buckley-Woodward Holly Wright **Beatrice Zapata** 

"Make-A-Wish is inspirational, intentional and uplifting. We give to Make-A-Wish because we have first-hand experience with the positive impact a wish makes. The most rewarding part is witnessing the moment a wish is granted. The joy in the eyes of a child is priceless and the happiness that radiates throughout the entire family is indescribable."

Kinsley's parents



## DONOR SPOTLIGHT

At just 7 years old, Kinsley is a warrior who fought cancer and won! When Kinsley's wish came true in 2018, the experience impacted her so greatly that she founded a non-profit, Kinsley's Cookie Cart, to raise money for pediatric cancer and granting wishes. She set her goal to grant the wishes of six brave kids starting with Andrew, a 4-year-old battling a brain tumor that wished to have a mini goldendoodle puppy. Kinsley celebrated alongside Andrew on his wish day as he met his best furry friend, Biscuit.

#### **BOARD OF DIRECTORS**

Coming from a multitude of professional backgrounds and diverse in geographic representation, our Board of Directors is a driving force in our mission to grant the wish of every eligible child in our territory. Members are elected to three-year terms and assist in all phases of Make-A-Wish Southern Florida's efforts. From financial planning to wish granting, our Board of Directors provides the leadership and guidance that propels us forward.

**Richard Weissman** *Chairman of the Board* The Learning Experience

**Shareef Malnik** *Chairman of the Board Emeritus* The Forge

**Greg Baty** Vice Chair Community Volunteer

Jodi Siravo Treasurer Community Volunteer

Jennifer Barnes University of St. Augustine for Health Sciences

**Caitlin Beck Stella, MPH** Joe DiMaggio Children's Hospital

Gal Bensaadon Red Door Construction

Tatiana Cancro Jersey Mike's

**Dennis Crowley** Doctor's Choice Pharmacy

Marko Dimitrijevic Volta Global Arthur L. Diskin Quality Medical Risk Management, Inc.

Brian Exelbert Morgan Stanley

Marcus Fernandez Kinney, Fernandez and Boire, PA

Mayte Fernandez Momentum Consulting Corporation

**Eugene Frenkel** Legacy Wealth Group

**Taylor Gang** Evensky & Katz/Foldes Financial Wealth Management

Todd Glaser Entrepreneur/Developer

Mrs. Danielle Gonzalez-Rubinstein Greenberg Traurig

Sherri Gutierrez Arquitectonica

L. Scott Helms Helms Development

Kristin Johnson Karp Hotwire Communications **Terry Jove** Southern Glazer's Wine & Spirits

Lizabeth Kane-Hanan Marriott Vacations Worldwide

Bruce Kaye Community Volunteer

Ameen Killidar Malibu Holdings and Investments

**Drew Mandala** Stillwater Structured Finance LLC

Mary McClain Mary & Patrick McClain Foundation

Joe Perez Zerep Holdings

**Dylan Sanders** Fidelity Private Wealth Management

Barry Skolnick BLS Asset Management Corporation

Angela Valdes JBG SMITH

Laura Zebersky Jazwares

### TAMPA BAY ADVISORY BOARD

Members of our Tampa Bay Advisory Board are committed to sharing their time and talents to advance our wishgranting mission in the Tampa Bay community. The following Tampa Bay Advisory Board members are determined to help us reach the vision of granting the wish of every eligible child.

John Flinn Chair RIPA & Associates

**Ted Abrams** Joffrey's Coffee & Tea

Kerry Allgire Tech Data

Marcus Fernandez Kinney, Fernandez & Boire, PA

Steven Gillis Immediate Past Chair Transportation Control Systems, Inc. Gary Godsey Vice Chair JLL

**Greg Grabau** Monin Gourmet Flavorings

C.J. Mintrone PNC Bank

**Christina Murray** Tom James

Mala Murthy United Healthcare Frank Musolino Jr. Power Design

Anthony Pedicini Strategic Image Management

Chris Rux Cherry Bekaert

Peter Shaw, M.D. Johns Hopkins All Children's Cancer & Blood Disorders Institute

Matt Zipay Northern Trust

### SUNCOAST ADVISORY BOARD

Members of our Suncoast Advisory Board bring exceptional knowledge and skills to help further our wish-granting mission in the Sarasota, Manatee, Charlotte, DeSoto and Hardee counties. The following Suncoast Advisory Board members have committed themselves to granting life-changing wishes for children with critical illnesses.

Nick Owens POP Yachts & POP RVs

Elena Reuter Community Volunteer

Terri Klauber Michael's on East Luke Nicholas Allegiant Private Advisors

Sherra Fritz WWSB ABC 7

**Phil Mancini** Michael's On East Lisa Olan Sarasota Memorial Hospital

Renee Phinney Immediate Past Chair Palm Printing "Make-A-Wish is a wonderful organization that gives children a prescription for hope. It is a perfect fit with our Foundation, allowing sick kids the chance to dream big and look forward to the day their wish is granted. A wish is like the best birthday party ever, with surprises, fun, getting the exact gift you wanted and a day all about you, the wish kid."

– The Clark Family Foundation



# DONOR SPOTLIGHT

David "Dave" M. Clark, the family's patriarch, started the Clark Family Foundation to support charitable organizations dedicated to the health and well-being of children. Since 2017, the Clark Family Foundation has been a committed supporter of Make-A-Wish, adopting 46 life-changing wishes. The Clark Family Foundation was recently awarded the Magic Wand Award for the tremendous impact they have had on our organization.

## SOUTHWEST FLORIDA ADVISORY BOARD

Members of our Southwest Florida Advisory Board offer their leadership and professional expertise to help further our wish-granting mission. The following members of the Lee/Collier community have devoted themselves to making every eligible child's wish come true.

**Erin Dever** *Chair* Collier County Sheriff's Office

Susan Battaglia Norman Love Confections

Pam Blackwell First Horizon Foundation

Lianne Caruso Community Volunteer

Michele Eddy Community Volunteer

Theresa Fletcher Hotwire Communications Amy Frith Golisano Children's Hospital of Southwest Florida

Rick Gallo CloseWatch Services & Rick Gallo Auctioneer

Jenny Gezella Naples Princess

Mary McClain Mary & Patrick McClain Foundation

James Oliver, Esq. James M. Oliver, P.A. **Brandy Ollie** Go Platinum Transportation

Jason Rundorff Naples Global Advisors, LLC

Lori Teague Community Volunteer

Denise Thoman Allstate

## **MEDICAL ADVISORY COUNCIL**

Meet the members of our Medical Advisory Council who bring their expertise to our mission and help us to grant the wish of every eligible child.

**Dr. Joanna Davis** *Pediatric Hematology/ Oncology* University of Miami Health System

Dr. Eric Eason Pediatric Cardiology Golisano Children's Hospital

Dr. Maggie Fader Pediatric Hematology/ Oncology Nicklaus Children's Hospital/ Kidz Medical Group **Dr. J. Blaine John** *Pediatric Cardiology* St. Joseph's Children's Hospital/ Pediatric Cardiology Associates

Mrs. Michele King Director of Child Advocacy Programs Golisano Children's Hospital **Dr. Ronald A. Ligon** *Pediatric Cardiology* Joe DiMaggio Children's Hospital

**Dr. Ginger Medel** Honorary Medical Advisor

## SOUTHEAST FLORIDA YOUTH LEADERSHIP COMMITTEE

The Youth Leadership Committee – Southeast Florida region is Make-A-Wish Southern Florida's program that shows students the importance of philanthropy and the impact youth can make in their own communities. This program is comprised of 8<sup>th</sup>-12<sup>th</sup> grade students who are enrolled in Broward and Miami-Dade county schools. The entire committee meets monthly to plan and execute fundraising events while the Executive board meets twice a month and facilitates the group. Each meeting has a "Wishing for Success" component which helps the students develop additional skills and add value to their future careers such as leadership, professionalism and personal development.

Morgan Rosen President Rebecca Harkins Vice President Leah Schneider Treasurer Dylan Minevich Marketing Chair Madeline Zeta Secretary Sofia Nicastro At-Large Member

Hannah Badia Cooper Bakos Maxwell Bergman Griffin Byrd Ariana Clarke Ryan Clarke Alex Diament Hannah Elbahri Angelina Godinez Jack Gonzalez Aditya Kapadia

Hannah Kelly Hanya Mukati Nabeel Mukati Paisley Verea

### SOUTHWEST FLORIDA YOUTH LEADERSHIP COMMITTEE

Members of the Youth Leadership Committee – Southwest Florida region include 7<sup>th</sup> – 12<sup>th</sup> grade students who are enrolled in Collier and Lee county schools. These bright students help make their peers' wishes come true as they come together in monthly meetings guided by their elected executive board to plan awareness and fundraising events to support our mission. Many community partners at the meetings teach the students invaluable skills including leadership, interviewing and networking, which will help them in their academic and professional futures.

Addie Jenkinson	Alyssa Bernhardt		
President	Justin Braverman		
Payton Ziegler	Angelina Crawford		
Vice President	Frantz		
	Anthony D'Aquino		
Ava Aloia	Marissa Diaz		
Ben Axline	Hailey Gervais		
Chris Axline	Madisyn Goodman		
Carson Batcheller	Sara Goodwich		
Kirchgessner	Quinn Hepler		

Jonathan Jordan Caroline Juda Grant Juda Lauren Juda Kate Kramer Lianna Larson Thamar Lundy Lauren Major Victoria Mena Leanne Millikan Gracie Mitchell Makenzie Mumaw Trisha Phan Bailey Reum Olivia Rose Grace Scharlacken Delaney Shovlin Berklie Simmering Madison Young Samantha Zimmer

### **BENEFACTOR SOCIETY**

The Make-A-Wish Benefactor Society is dedicated to making our largest fundraising events a success. These supporters underwrite the costs of events so that more funds can directly go toward making children's wishes come true. The intent of the Benefactor Society is to enlist business, civic, and philanthropic leaders who will pledge a designated amount for the next 5 years. This gift allows our chapter to change the lives of even more children and families in our local community.

#### Wishmaker's Ball Naples and Walk For Wishes South West Florida Benefactor

Mary and Patrick McClain Foundation

#### Mac & Cheese Challenge Benefactor

Metro Glass & Mirror

## **MAKE-A-WISH STAFF**

Make-A-Wish provides a spark of hope that can be a game-changer in the life of a child with a critical illness. This belief guides and inspires every person who joins our staff to grant wishes that change the lives of the kids we serve.

Norman Wedderburn President/CEO

**Richard Kelly** Chief Operating Officer

Karen Mullins Vice-President of Mission Delivery

Beth Jackson Chief Financial Officer

**Lisa Andrews** Regional Director Tampa Bay

Julie Robbins Director of Business Intelligence & Information Technology

**Taylor Marini** Regional Director Suncoast

**Bich-ly Ludwig** Director of Philanthropy

Mary Holt Special Events Manager

Melanie Holley Volunteer Program Manager Marissa Shea Program Manager

Kristen Bladen Donor Services Manager Tampa Bay

Kelsey Makowski Development & Events Manager-Tampa Bay

Rachel Simowitz Manager of Corporate Relations

**Daniela Malo** Associate Director of Philanthropy

**Denae Ankele** Senior Brand Advancement Coordinator

Patty Escobar Senior Development Coordinator

Jessy Balbuena Senior Wish Coordinator

Marina Deluca Senior Creative Designer

Jackie Perl Senior Special Events Coordinator Jessica Rivera Senior Community Development Coordinator

**Elizabeth Erra** Senior Wish Coordinator

**Kimberly Tabor** Wish Coordinator

Patty Abreu Medical & Community Outreach Coordinator

Megan McGee Volunteer Coordinator

Katia Rodrigues Wish Coordinator

**Stephanie Boydston** Development Coordinator

Martha Carmen Wish Coordinator

**Sydni Huguet** Wish Assist Coordinator

Denise Rackauskas Wish Coordinator

Michelle Roonoe Wish Coordinator Taylor Norman Development & Events Coordinator Southwest Florida

Alex Lieberman Wish Coordinator

**Kika Madden** Digital & Social Media Coordinator

Jade Ferrada Accounting Coordinator

**Tara Currier** Special Events Coordinator

Tessa Dvorak Medical and Community Outreach Coordinator West Coast

**Dominique Mobley** Community Engagement Coordinator Southwest Florida

## Foster Inclusion. Embrace Diversity.

We believe an inclusive and diverse organization makes anything possible at Make-A-Wish Southern Florida. It is only through our mosaic of backgrounds, thoughts and experiences that we can grant life-changing wishes to every eligible child. As the world's largest wish-granting organization, we embrace, respect and value our differences and stand united in our commitment to transform lives, one wish at a time. By championing inclusion and diversity, we foster an organization that is not only accessible but welcoming. In turn, we are uniting diverse communities to help make more wishes possible.

When COVID-19 forced our organization, like most others around the world, to re-envision our day-to-day operations in order to ensure the health and safety of everyone, the pandemic also presented us with a great opportunity to better ourselves and become more inclusive as an organization. We tasked our internal Leadership Council with creating a Diversity, Equity and Inclusion Campaign so that we can serve our wish families and community to the best of our abilities. Each month, we will focus on a particular topic such as Black History Month, mental health awareness, gender equality, Americans with Disabilities Act and pride (LGBTQ+). To encourage staff engagement, we will incorporate different educational tools including handouts, interactive games, guest and staff speakers, professional training courses, informative and interesting emails, a staff cookbook, TedTalks and other relevant videos.

## MAKE-A-WISH SOUTHERN FLORIDA'S *New Home*

In 2020, we purchased land and unveiled renderings for the chapter's proposed headquarters in Miami's Overtown neighborhood.

The 30,000-square-foot building will rise five stories, including 15,000 square feet of office space with the remaining space to serve as an innovative Wish House inclusive of emerging technology to provide children with an inspirational, fun and safe destination to experience wishes. The building was designed by award-winning firm Arquitectonica.

The Finker-Frenkel Wish House will extend the impact of the wish experience, establish our organization's permanence in the community and advance new revenue opportunities.

"Along with our partners, we're excited to finally bring the vision of our Miami facility to life. From celebratory to business event spaces, the hope is that our new headquarters will provide the community and wish recipients a creative haven within Southern Florida."

> – Shareef Malnik, Chairman of the Capital and Endowment Campaign



She finished treatment six months ago, and she's had clear scans since then. So to come here and to have this and have people love her and show that love towards her the way we love her is really remarkable and incredible.

66

– Kinsley's mother

#### I wish to have a Moana themed beach day

//\*//\*/

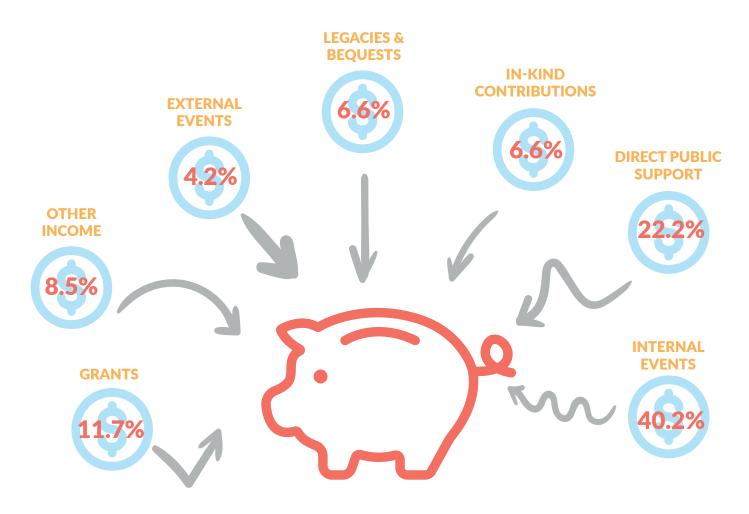
die

Kinsley,

## **FINANCIALS**

Corporate sponsorships, special events, foundation grants and individual contributions make it possible for Make-A-Wish Southern Florida to deliver our wish-granting mission. All funds raised locally are used to grant the wishes of local children with critical illnesses. To provide our wish families with a stress-free experience, wish expenses including travel, hotel, meals, passes for attractions and spending money, are fully covered.

## WHERE THE MONEY COMES FROM...



<b>STATEMENTS OF FINANCIAL POSITION</b> August 31, 2020 and 2019	2020	2019
Cash and Cash Equivalents	\$12,871,878	\$7,632,534
Investments	11,055,158	9,752,670
Contributions Receivable	11,507,828	11,663,103
Property and Equipment, Net	226,756	152,766
Other Assets	1,673,225	1,327,973
<b>Total Assets</b>	<b>\$37,334,845</b>	<b>\$30,529,046</b>
Current Liabilities	\$1,051,470	\$1,288,002
Net Assets	36,283,375	29,241,044
<b>Total Liablilities and Net Assets</b>	<b>\$37,334,845</b>	<b>\$30,529,046</b>

<b>STATEMENT OF ACTIVITIES</b> Years Ended August 31, 2020 and 2019	2020	2019
<b>Operating Revenue</b> Public Support Investment & Other Income <b>Total Operating Revenues</b>	\$10,350,848 932,473 <b>11,283,321</b>	\$11,960,255 264,398 <b>12,224,653</b>
<b>Operating Expenses</b> Program Services Fundraising Management & General <b>Total Operating Expenses</b>	4,769,508 2,204,752 841,578 <b>7,815,838</b>	9,100,035 2,419,264 556,694 <b>12,075,993</b>
Non-Operating Revenue Change in Accounting Policy Change in Net Assets	3,574,848  \$7,042,331	1,227,581 3,100,612 \$4,476,853

Audited financial statements are available upon request.



Since 1983, our chapter has granted more than 12,000 wishes.



## 4-STAR CHARITY

according to Charity Navigator, the nation's largest and most utilized evaluator of non-profit organizations.

This top rating confirms our strong financial health and commitment to accountability and transparency.

## Did You Know?



Our organization is proud to be a GuideStar Platinum Nonprofit Profile participant.

Platinum lets us show quantitative metrics on the progress we're making toward our mission.

**Check out our Nonprofit Profile:** 



There is a **\$0 cost** to a wish family to experience a wish come true.

I wish to visit the set of "Jurassic World 3" (on hold)

Maverick, 6 leukemia



Wishes are *essential* to a child's *medical journey*.

Thank you to all of our donors for helping make wishes come true. For a complete list of our donors, visit makeawishdonors.org



# Make-A-Wish. SOUTHERN FLORIDA

sfla.wish.org @makeawishsfla

Make-A-Wish Southern Florida, Inc.

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Make-A-Wish Southern Florida, Southwest Florida Regional Office 3655 Bonita Beach Road Suite 3 Bonita Springs, FL 34134 (239) 992-9474

#### Make-A-Wish Southern Florida, Tampa Bay Regional Office 1300 N. Westshore Blvd #100 Tampa, FL 33607 (813) 288-2600

#### Make-A-Wish Southern Florida, Suncoast Regional Office 3430 Magic Oak Lane

Sarasota, FL 34232 (941) 378-9474